



Future Capital Partners

*Leading alternative investment company*

## REASONS WHY - SUMMARY

### WHY RECOMMEND FUTURE CAPITAL PARTNERS

**Future Capital Partners ('FCP') is one of the UK's leading alternative investment boutiques, having raised and executed transactions with a value in excess of £6 billion. Here are some of the reasons why you can safely choose FCP to diversify your High Net Worth clients' investment portfolios.**

- **14 years of standing by our structures.** Investments play out over a long period of time and are affected by both micro and macro issues. We have lived through some of the most atrocious financial markets in history, increased scrutiny from both regulators and tax authorities of products and structures, but we continue to represent the interests of our clients as if it was our own money at stake.
- **A balance sheet that has withstood the test of time,** recent turmoil and a business transition away from tax and film as the sole drivers. Today we have net current assets of c. £20m.
- **An organisation properly resourced** to manage the long term responsibilities as advisers to and administrators of our portfolio of investment vehicles.
- **In-depth experience of enquiry, investigation and ultimately litigation with HMRC.** Through 9 separate instances of litigation, preparing for and fighting cases in the courts, we have an intimate understanding of the views of HMRC, Counsel, the Judiciary and leading lawyers and accountants on the intersection between tax and the commercial world. To date we have ultimately won all our litigation. This creates a vital feedback loop into our product design process.
- **We continue to be prepared to take tough decisions** about the right strategies for our investors and investment vehicles to adopt. A classic example of this was proving to a sceptical majority of advisers, the advantage of building a financial coalition of our investment vehicles to successfully defend our structures in the courts
- **We put our money into every structure we promote.** Many of our staff also invest. We are often the largest, or one of the largest, investors.
- **Our approach is to work with the best** – so the advisers we choose to structure and support our products are typically the leaders in their field (and frequently the most expensive). We never cut corners in the way we do things.
- **Our only route to market is through intermediaries** as our channel partners. We work on a supportive, fair and transparent basis and build long term, mutually valuable relationships.
- **Each year we spend millions on innovation and R&D** to structure and deliver to market original and diverse opportunities that we expect to deliver exceptional risk adjusted returns.
- **We maintain a network of relationships with financiers, advisers, brokers, asset counterparties and developers** that delivers deal flow and allows us a rapid insight into the risks, rewards, challenges and opportunities of an array of industries.
- **The experience that comes with raising and executing over £6 billion of deals and over 500 asset financing transactions.**
- A business employing 65 people, with a structure designed to meet the needs of advisers and clients. **A substantial team dedicated to post-investment client care, investment administration and management.** Extensive in-house legal, tax, accounting and finance expertise. A team of 10 full time professionals handling every aspect of HMRC interaction.
- **A mature and responsible organisation with the wisdom and experience to make the right decisions,** with a considerable number of satisfied customers who are repeat investors.



## CLIENT AND ADVISER TESTIMONIALS

“ I would like to express my thanks to you and your colleagues for a huge amount of effort, advice and good results over the year. I admire FCP a great deal: to my mind it is a very special organisation, and it deserves to be successful. ” (Investor)

“ I just thought you'd be interested to be aware of my recent experiences with Future and [competitor company].

From Future I got:

- A dedicated phone number to call
- I first spoke to Anna who was incredibly pleasant and efficient
- Anna delivered all three objectives very quickly and was extremely clear and concise
- I then called another day on the same number to query something different. Anna was not available but another chap was equally helpful
- I was never made to feel like I was a nuisance
- All in all a first class service

From [competitor company] I got:

- Transferred about six times before someone was able to talk to me
- Eventually given a name of somebody who could deal with my request (and made to feel like it was not part of his normal role)
- I then found it impossible to get hold of this person and when I asked if anyone else could help they said no
- When I did get through he basically fobbed me off saying “please e-mail me with everything you want and I'll see what I can do”
- I felt like I was a complete pain in the backside for him
- All in all a cr\*p service

The purpose of this e-mail is just a reminder that the “non-directly profitable” resource deployment that Future place in this “after sales” part of the business is worthwhile. ” (Investor and Advisor)

“ FCP is always there to help and provide quick and clear assistance when required. ” (IFA)

“ I wanted to thank you for the way you've been handling this correspondence [with HMRC], in particular for your prompt and comprehensive replies (...) I appreciate the difficulties of your task and think that your methodical and affirmative style suit it perfectly. ” (Investor)

“ Experienced professionals who I would have no hesitation in putting in front of any client. It's a real pleasure dealing with FCP, only wish I could use FCP for all new clients. ” (Wealth Manager)

“ In advance of the decision for the [partnership name] hearing I just wanted to drop you a note saying thanks to you and your team for the way you handle enquiries. I know that you put in a lot of work personally defending the products on the stand at the hearings. Your team also provide cogent and concise updates throughout the process. It is a pleasure to work with a product provider who actually does what they say and mounts a robust defence of their product and keeps investors apprised of the exact position throughout the enquiry. So many thanks it is much appreciated and here's hoping you get the right decision on [partnership name] and all the others! ” (IFA)

---

This information has been provided to you for information purposes only and is not intended to constitute investment advice, a recommendation, an offer, an agreement or solicitation to enter into any transaction.

Future Capital Partners (FS) Limited has taken all reasonable steps to ensure that the facts stated above are true and accurate in all material respects and that there are no material facts omitted. However, subject to any liability under the Financial Services and Markets Act 2000 and related regulations, which cannot be excluded, Future Capital Partners (FS) Limited accepts no liability for any inaccurate or misleading information contained in, or any omission from, this information except to the extent that the inaccurate or misleading nature of such information, or such omission, arises from the wilful default or fraud of Future Capital Partners (FS) Limited.